



**LEDVANCE**

# MTO—HELPING YOU GROW BUSINESS WITH EXPANDED OPTIONS

## FACTORY DIRECT CUSTOMIZED LIGHTING SOLUTIONS

### BRING IT! WE ARE READY TO SERVE YOU

- Custom painting
- Whips, chains, cables and plugs
- Emergency drivers
- Job specific configurations
- Controls integration
- Pre-commissioning
- Consultation
- UL & ETL solution partners

### VALUE ADDED WITH MTO

- Quick turnaround for all MTO requests\*
- Features that simplify installer tasks:
  - Pre-installed sensors
  - Pre-installed emergency battery back up
  - Whips or cords with plugs
- Reduces installation time
- Products arrive job-site ready
- Rebate opportunities:
  - Pre-installed sensors increase eligibility
  - Additional LLLC products listed on DLC
  - Lens swaps to upgrade from DLC standard to DLC premium
- Fast turnaround on voltage changes:
  - 120V to UNV
  - 120-347 to 277-480V
- Painted finishes to match school or company colors
- Repacking to meet customer needs:
  - Bulk packaging
  - Custom labeling
- Semi-custom add-ons enables spec-lock opportunities



SCAN  
FOR MTO  
OFFERING



SCAN  
TO WATCH  
VIDEO

\*Ask your sales rep for more info.

MADE TO  
**ORDER**

# MTO PROJECT EXAMPLES

- Bulk packaging for job sites
  - Minimize packaging at job site
  - Easy to carry
  - Optimized to maximize pallet
  - Microdisk packed separately
  - Drivers packed separately
- Lutron Sensors
  - Added to WRAPHNG
  - Added to RDORKIT6A
- SPORTLT1A HUV driver swap
- CYLINDER added mounting plate



EASY TO CARRY



MICRODISKS  
PACKED SEPARATELY



DRIVERS  
PACKED SEPARATELY



WRAPHNG  
LUTRON SENSOR ADDED



CYLINDER  
MOUNTING PLATE ADDED

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